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Introduction To CPA Profits

It's never been easier to make money with CPA. What exactly does CPA stand for? It's simply **COST PER ACTION.** You are paid whenever someone completes an offer whether it is a sale or lead using your referral link. There are many CPA companies available to choose from, each having dozens or even hundreds offers.

Throughout this guide I'll be introducing you to a variety of techniques and strategies that you can use to profit substantially from CPA. These are all strategies that I have personally used to make money online with CPA offers. Nothing is left to the imagination.

Upon completing the reading of this eBook you will have a clear understanding of what it takes to profit from CPA offers, and will be able to get started promoting.

It's possible you've completed CPA offers in the past and didn't realize that you were literally giving the person money just from you downloading a software application, or inputting your zip code or email address into a form. It's really amazing that something as simple as entering your email address into a form with one field can result in being paid up to \$1.50 in most cases.

When you join a CPA company what you're basically doing is

aiding that company in promoting the advertisers that have registered with that company to have their product or service promoted. CPA companies break down their service into two categories.

Category one is the Advertisers. These are the companies that have paid the CPA Company to promote their product. In most cases they have pre-paid a deposit to have their product or service promoted.

Once the deposit is made and the offer goes live within the CPA Company's database, it is made available for the second category.

Category two is the Publishers. As noted, the Advertisers have their company listed with the CPA Company's database, so now it is available for the Publishers to start promoting. The Publishers are the promoters. You will be the Publisher, as you will be promoting the offers listed within the CPA Company's database by the Advertisers.

That's basically how the CPA networks work. You have the Advertisers and the Publishers. It's also important to note that some CPA offers will have restrictions, so all the methods that will be mentioned in this report may not apply to each offer that is available. For example, some offers maybe restricted to being promoted via email only, while others maybe for web and search

only.

When an advertiser has setup their offer, they have the option of selecting the modes of promotion that they allow for their offer. Email only offers are primarily for those who have newsletters and a mailing list to promote the advertiser's offers. While web is for the on-site banner placement, and search is mainly for those advertising through pay per click search engines.

You'll have the option as a Publisher to go through and select the offers that meet your specifications in terms of mode of promotion.

When you join the various CPA networks you'll realize that some offers will be available in more than one CPA network. For example, CPA Network A, may have the same offer as CPA Network B.

The difference between the two offers maybe the payout that one network is offering. That's why it is important that you join more than one CPA network. Don't put all your eggs in one basket. You will need to join as many networks as possible, so you can review all the offers available in each network and select the one that is paying the most for the offer you would like to promote.

In the next section, I'll be introducing you to a step-by-step approach to getting accepted into the CPA Networks.

Getting Accepted Into CPA Networks

Before you apply to any CPA Network is very important that you have a clear understanding of how you will be promoting the offers available within the CPA Network. Most networks like to work with seasoned veterans within the marketing industry, so it's going to be important that you do not appear to be a newbie when it comes to marketing. You'll need to understand certain basic concepts.

Modes Of Promotion

When you review an application form for a CPA network, you'll find a listing of the types of promotion that you can select from as your means of promoting the offers.

Publishing Info	
Publisher Type:	 Business or Individual Advertising Network More Info
Please Select Your Publishing Channels:	 □ Display - Banners □ Display - Pop-ups/Pop-unders □ Display - Text Links □ Search - PPC □ Search - SEO □ Email - Standalone □ Email - Newsletter
Primary Publishing Channel:	Select One 💌
How Do You Plan to Promote Hydra Network Campaigns:	» More Info

Upon analyzing the screenshot above it shows the modes of promotion that are accepted by most CPA networks. You have the option for banner displays, pop ups, text links, PPC, SEO, stand alone emails and newsletter advertising.

You will have to decide which option you'll be using to promote the CPA offers. Since at this stage it's possible that you do not know which mode you'll be using, it's always best to select "Banners", "Text Links", and "PPC" as the options you'll be using for promoting the CPA offers. Once accepted you can always add more options to the list.

Your job is to ensure you get accepted into the network as quickly as possible and show them that you actually know what you are doing.

The first step before applying for any CPA Network is to have a professional website setup. If you have an old domain name just sitting around, then it's time to make use of that domain name, the older the domain name the better, as it can appear to be a site that was in existence for a long time.

Also create an email address based off that domain name; that is the email address you'll be using to contact them, as it's more professional. Do not use a free email address as your mode of contact via email.

What you'll be doing is setting up this website to be a blog. You can use Wordpress that is available for free as your content management script to make things easy to setup. The reason you are setting up the site as a blog is simply because it's a quick and painless process and with some of the great free themes available online, it can look professional without you having to do a lot of work.

Once you have Wordpress setup and installed on your site, you'll need a theme to use. You can review these sites below for free themes to use for your blog.

www.skinpress.com
www.freewpthemes.net
www.wpskins.org

Review those three sites to find a free theme that you can use on your blog. Upon selecting your theme, and setting up your blog, then of course you'll need to select a niche or topic for the blog, along with having content.

This is pretty easy since you are not setting up this blog to be a site that is going to make you money necessarily, but simply to show the CPA networks that you have a professional site that will allow you to get approved quickly. Later, we can work on sites setup specifically for the CPA offers you'll be promoting. The role of this site is just to have a "dummy" site more or less that you can use to get accepted by any CPA network.

For the content of the blog, you can use PLR articles. There are many sites that offer free PLR articles that you can freely download and use on your blog. Most of these sites that offer free PLR articles will request that you signup to their newsletter but it's a small price to pay for getting free content that you can use for the setup of your blog.

Just as a quick note, PLR simply means Private Label Rights. You are receiving permission to edit and use the downloaded content on your website.

http://www.plrarticlepro.com

http://www.freemonthlycontent.com

http://www.freeplrarticlesweekly.com

The content you will be provided from these three websites will be more than enough to fill your blog with high quality content that can make your blog look professional.

Of course you have the option of writing about ten articles on

your own to fill your blog, but if you are looking to get started as quickly as possible, you can download articles from these sites.

You should have at least 10 articles on your blog and have it setup in a very neat format. Do not display any ads on the blog, just ensure that what you've setup looks neat and organized.

Be sure to have a privacy policy and contact form on your blog. You can have this setup automatically by using the privacy policy plugin & contact form plugin that are available for Wordpress.

http://www.synclastic.com/plugins/privacy-policy/
http://wordpress.org/extend/plugins/contact-form-7/

Okay, at this stage I'm assuming you have your blog or website all setup that you can use for applying to the CPA networks. Do not overlook this stage, since it is very important that you have a nice and professional site with good content to present to the CPA network for approval.

With your site setup, you will now also need to be prepared for a phone call. Yes, in many cases if you do not input a real telephone number that you can be reached at you will not be approved by the CPA network. The most popular and reputable CPA networks all require telephone verification.

An affiliate network specialist from the CPA network will call you

and ask you a few basic questions regarding your modes of promotion.

If you input that you'll be doing Web promotion for CPA offers, they'll ask you to verify the site that you will be promoting their offers with, and if you have any idea of the types of offers you'll like to promote.

At this stage you need to sound extremely confident and sure of yourself regarding your promotion methods. Simply inform the affiliate network specialist that you will be developing websites that cater specifically to niches that are based off the type of CPA offers available within your network. The first site which is your "dummy" site should be the example of such a site.

If you've listed PPC as one of the options, more than likely you'll be asked about your experience with PPC. Never make it seem like you are new to PPC. Simply inform the specialist that you will be using Google Adwords, MSN Adcenter, and Yahoo PPC to promote a variety of offers. Do not ramble into un-necessary detail, keep it simple and to the point regarding the answers.

In most cases, the networks just want to know that a real legitimate person is behind the application. Also, they are looking for their next "top affiliate" so they are basically "feeling you out" to see if you will be an asset to them. That's why it's important

that you have a professional site, and appear as if you have a set plan on promoting the offers available within their network.

Listing of CPA Networks

Now that you know the basic principles of getting accepted into CPA networks, of course the next option is to apply to the various networks. Your goal is to get accepted into at least ten of the networks that I'm about to outline to you below.

The more networks you can get accepted into the better. The networks that I would highly recommend have a "star" listed next to it.

http://www.acclaimnetwork.com

http://www.addrive.com

http://www.adfinity.com

http://www.adfish.com

http://www.adplosion.com

http://www.adreign.com

http://www.adreporting.com

http://www.ads4dough.com

http://www.adsmarket.com

http://www.advaliant.com

http://www.advertiseisland.com

http://www.advertisingrevenueservice.com

http://www.advertising.com

http://www.affiliace.com

http://www.affiliatebot.com

http://www.affiliatecrew.com

http://www.affiliateer.com

http://www.affiliatefuel.com

http://www.affiliatefuture.com

http://www.affiliatenetwork.com

http://www.affiliatesector.com

http://www.affiliatewindow.com

http://www.affiliator.com

http://www.agamimedia.com

http://www.aptimus.com

http://www.aquasismedia.com

http://www.asseenontvnetwork.com

http://www.atminteractive.com

http://www.axill.com

http://www.azoogle.com *

http://www.bigbrandnetwork.com

http://www.bigtopnetworks.com

http://www.bloosky.com

http://www.bluefn.com

http://www.bluelithium.com

http://www.bluephoenixnetwork.com

http://www.bountycpa.com

http://www.budsinc.com

http://www.bulletads.com

http://www.canadiansponsors.com

http://www.capitallnetwork.com

http://www.cashengines.com

http://www.clickbooth.com *

http://www.clickmegacenter.com

http://www.clickxchange.com

http://www.clixgalore.com

http://www.coldcashpartners.com

http://www.commissionmonster.com

http://www.commissionsoup.com

http://www.commissionxchange.com

http://www.constantclicks.com

http://www.convert2media.com

http://www.copeac.com

http://www.coprosper.com

http://www.cpaemarket.com

http://www.cpaempire.com

http://www.cpajunction.com

http://www.cpastorm.com

http://www.cpauniverse.com

http://www.credit.com

http://www.cyberbounty.com

http://www.dalenetwork.com

http://www.darkblue.com

http://www.directleads.com

http://www.directroi.com

http://www.dmipartners.com

http://www.dragonmediaonline.com

http://www.eadexchange.com

http://www.eadvertising.com *

http://www.eaffiliatez.com

http://www.edebitpay.com

http://www.empiricads.com

http://www.epicenternetwork.com

http://www.essociate.com

http://www.ferbine.com

http://www.filinet.com

http://www.financialaffiliatemarketing.com

http://www.fineclicks.com

http://www.firelead.com

http://www.floppybank.com

http://www.fluxads.com

http://www.focalex.com

http://www.go2directads.com

http://www.hydranetwork.com *

http://www.icommissions.com

http://www.idealrevenue.com

http://www.idicampaigns.com

http://www.incentaclick.com *

http://www.incentivematrix.com

http://www.incentreward.com

http://www.innovationads.com

http://www.instantdollarz.com

http://www.ironoffers.com

http://www.jumboaffiliates.com

http://www.leadermarkets.com

http://www.leadflash.com

http://www.leadgenetwork.com

http://www.leadhound.com

http://www.levelclick.com

http://www.linkconnector.com

http://www.linkmo.com

http://www.linkprofits.net

http://www.linkrads.com

http://www.linkshare.com

http://www.linkvalu.com

http://www.luckypacific.com

http://www.marketdraw.com

http://www.marketleverage.com *

http://www.maxbounty.com *

http://www.metareward.com

http://www.midtenmedia.com

http://www.modernclick.com

http://www.morningfalls.com

http://www.motiveinteractive.com

http://www.ncsreporting.com

http://www.netklix.com

http://www.netmargin.com

http://www.nettraction.com

http://www.neverblueads.com *

http://www.nitroaffiliates.com

http://www.offerfusion.com

http://www.offersquest.com

http://www.offertrack.com

http://www.offerweb.com *

http://www.offerwise.com

http://www.offerz.com

http://www.omguk.com

http://www.oridian.com

http://www.ourfreestuff.net

http://www.paidonresultes.com

http://www.pantheranetwork.com

http://www.partnerweekly.com

http://www.payaff.com

http://www.perfectpaycheck.com

http://www.primaryads.com

http://www.profitcenternetwork.com

http://www.profitistic.com

http://www.redmccombsmedia.com

http://www.responsivedata.com

http://www.revenuegateway.com

http://www.revenueloop.com

http://www.revenuestreet.com

http://www.rexdirectnet.com

http://www.rextopia.com

http://www.rocketprofit.com

http://www.roimatrix.com

http://www.roirocket.com

http://www.search4clicks.com

http://www.shareasale.com

http://www.shareresults.com

http://www.specificmedia.com

http://www.sprintrade.com

http://www.stellarads.directtrack.com

http://www.superaffiliatesoft.net

http://www.swmark.com

http://www.synervation.com

http://www.tarsus-media.com

http://www.thebizoppnetwork.com

http://www.theignitenetwork.com

http://www.theleadstream.com

http://www.thinkaction.com

http://www.topnichepartners.com

http://www.tradedoubler.com

http://www.trafficmarketplace.com

http://www.trafficneeds.com *

http://www.trafficsenergy.com

http://www.trafficsystem.com

http://www.trafficvenuedirect.com

http://www.turn.com

http://www.turn2offers.com

http://www.valuead.com

http://www.valueclick.com

http://www.vayanpays.com

http://www.vhmnetwork.com

http://www.webclients.net

http://www.webgains.com

http://www.webmasterlife.com

http://www.websponsors.com

http://www.xy7.com *

http://www.z-mirage.com

Selecting The Right CPA Offers

So you've gone through and applied to the various CPA networks. The list is very extensive, and may change from time to time since some networks do go out of business or merge.

The networks that I've listed with the star are the ones that I've used consistently and have had no issues with being paid, so those are the ones that I would recommend you get started with first, but remember you want to get into at least ten of the networks so apply to as many as feasibly possible.

Now that you've been accepted into a few networks, it's now time to go about selecting CPA offers that will bring in the cash that you are looking for.

Let's first go over the types of offers that you'll find in the typical CPA Network.

Category One: Email & Zip Submits

This category is of course the easiest to convert but is also the lowest paying option available. You'll need massive volume to start making substantial money using Zip and Email Submits. The typical "email submit" will pay you around \$1.50 and the typical "zip submit" will pay around \$1.20 on average. Those pay

out rates will vary based on the network.

The easiest offer to convert from my experience is a "zip submit" offers. All the person has to do is submit their zip code into a form field and you are paid. It's just that simple; of course the issue here is that you need to generate targeted traffic.

From my experience zip submits convert at around 40-50% so you should be looking to generate as much targeted traffic to these offers. When a person enters their zip code, you get paid, but there is a continuation to the form, so you want to make sure that the traffic that you are delivering to your zip submit offers is highly targeted.

It's very important that your leads convert into a full lead sale for the advertiser. You are not paid extra when it does, but it keeps the advertisers happy, so quality is a must.

With that said, many people are making money with fake leads. I do not recommend this, as in the long run, it'll hurt you.

Do not be tempted to get your friends and family start visiting your offers and entering their zip codes and email addresses. Eventually it can lead to you getting terminated from the affiliate network or at minimum being banned from promoting any further zip submit offers.

Deliver true traffic and you can start making some serious money with zip submit offers. Below is an example of a typical zip submit offer.



The person has to simply enter their zip code, you get paid, and they move on throughout the process of getting their free dinner for 2.

Of course the person does not get a free dinner for 2 just for simply entering their zip code. You get paid for them doing that, but for the user to get their free dinner, they more than likely need to complete a couple of free non-obligation offers.

That's usually the "catch" with zip and email submit offers.

Even though zip submits are good, you won't find as many when compared to email submit offers. These offers are available in abundance and usually pay a few cents more than zip submit offers.

When a person submits their email address you are paid and just like the zip submit offer, they need to complete a few free offers to be eligible to claim their prize.

Unlike zip submit offers, there is a bit more value in email submits, as even if the person does not go on to continue the offer, at least their email address was captured, and along with agreeing to the privacy policy of the offer, the advertiser now has a new lead that they can market their products and services to.

That's basically how email submit works. Your goal is to throw as much targeted traffic to the offer as possible. I've found that the conversion rate is a bit lower than the zip submits, so you can expect a conversion rate of approximately 30-35% on most email submit offers.

If your traffic is really interested in "freebies" then your rate could increase, but on average I've achieved the percentage rate as noted.

When selecting an email submit offer there are a two things you

can do to increase your conversion rate.

#1: When possible pre-sell the user on the offer; if you are promoting the email submit offer on your web-page. You can write a paragraph of text that basically informs the user before hand what they can expect from the offer. Let them know that by simply entering their email address, they can be eligible for a Free IPOD or Free Playstation 3.

Whatever the email submit promotes, be sure to mention it in your pre-sell. You'll find that your conversion rate increases when you pre-sell when compared to just pointing them to the offer.

#2: Match your niche to a relevant email submit offer. If your website is all about IPODs, then you should find an IPOD email submit offer to promote on the blog. Your conversion rate will sky rocket when you target your email submit offers specifically to your niche.

Category Two: Financial Offers

Most CPA networks will have a section of offers that cater specifically to financial offers. These offers will range from credit scores, credit cards, loans, payday loans and debt relief. These are usually very high paying offers and can be high converting if you target them correctly. Keep in mind these offers do not

require the person to purchase anything. These are usually "lead" type offers, so you are basically paid for the person to submit their name, address, telephone number and other information into a form.

Let's review a few of the types of offers available.

Credit Score Offers

With these types of offers, the user has to sign up for a free credit report which includes credit monitoring. Since the credit monitoring is a free trial, the user has to input a credit card since after the free trial the monitoring is charged to the card on file. You'll be paid from \$15-\$20 for every person that signs up for the offer through your affiliate link.

I've had conversions in the range of 5-10% on these offers. The reason the conversion is in that range is due to the user having to input their credit card, this lowers your conversion. If you are targeting users who are actively seeking their credit report, that rate can increase, but again it's a matter of pre-selling the user.

To pre-sell credit score offers, you should write about the importance of checking your score, and if you've have active monitoring; you can talk about how it has benefited you.

Basically you are recommending the service before hand, so that

by the time they reach the offer, they are looking to sign up. This will increase your conversion on these types of offers.

Debt Relief Offers

I like these offers since you can truly pre-sell the user on the benefit of eliminating debt. The economy as it is today, debt seems to be a severe problem, and most people are looking to reduce their debt as much as possible. On your blog you can make a post about various ways of reducing debt and recommend the CPA offer. Of course, you do this in a subtle way, as you do not want to come off as a car salesman pushing the person to complete the offer.

These offers range from \$15-25 for every person you refer. If you have a blog that is geared towards debt relief, you should be able to get a few people each day to complete the offer. It's very important that whatever offer you decide to promote that your blog post or blog niche in general be specific to the offer. This will definitely increase your conversion.

With debt relief it's also good to share a personal story. It can be your own story, or a story of a friend. You just need to ensure that it is personable, engaging, and that the end result shows the importance of debt relief. That can also act as your pre-sell without having to push the user into the debt relief offer. It will be basically your goal to input the importance of debt relief into

your visitor's head that will then lead them into completing your CPA offer.

When selecting a debt relief offer, be sure to review all the offers available within each network. You want to select one that pays high, but that the actual landing page has clear instructions regarding what the user needs to do to complete the offer. Select the landing page that you believe will result in the most conversions.

If after selecting an offer and it's not converting, switch to another one to see how that one performs. Test each offer for one week to get an idea which one is performing the best, and then stick with the best performing offer. Do not settle on one offer without first testing a few, as you could be losing out on more money.

Payday Loan Offers

This is perhaps one of the highest paying offers out there right now in the financial section. For instance NeverBlue.com has an offer paying you \$42 for every payday loan application. If you can generate enough targeted traffic to such CPA offers you can really make a substantial amount of money.

The way to promote a payday loan offer is to relate to the user.

On your blog or website you discuss the pros and cons of payday

loans and provide tips to the user about ensuring they are approved for the loan, along with tips to get it paid off as quickly as possible. By helping guide the user you are building trust, and they will more than likely sign up with the payday loan that you recommend on your site.

It's about building trust with these offers. Most people looking for payday loans are in desperate need and actively looking for help. Your job is to provide insightful information along with recommending them a good payday loan company. You'll be paid for every successful application.

If your blog or website is setup to specifically talk about payday loans or just about anything financial in general, you can really stand to make a big profit from these offers. Keep your site as targeted as possible to the CPA offer being promoted and you'll see a good conversion rate with the offer.

As always, even though I mentioned NeverBlue.com, there are other networks that offer payday loan offers as well. Be sure to review each network, and select the one that you believe will convert. Again, you should split test your offers and then stick with the highest converting offer.

Category Three: Weight Loss Offers

The weight loss market is huge right now. Everyone is looking to lose weight, shed fat, and basically look better overall. That means that the opportunity to make some serious cash with weight loss related offers is at its peak. People are buying all kinds of offers hoping to reach their weight loss goals.

I know that most people may think that the weight loss market is saturated. It is true that there are tons of offers out there, but there is a reason for that. It simply means that it is working. The average person does not buy just one offer or product. They usually buy multiple products hoping that at least one of them works.

Since that's the case, promoting CPA offers that deal with weight loss can be extremely lucrative. Weight loss offers will range from \$25-35, and usually convert in the 1-5% range. The conversion ratio has not been that great, but with enough traffic being generated to your offer, those \$35 sales add up pretty quickly.

Right now, the hottest product for weight loss is "Acai Berry" offers. By far the most popular product on the market due to all the hype and discussions made about it on national television. Oprah Winfrey, Rachel Ray and others have all mentioned the benefits of "Acai Berry" on their show. This has led to many "Acai

Berry" products being developed.

Every major CPA network has an "Acai Berry" product available. The payout is usually in the \$30 per sale range. The best part of the "Acai Berry" offers is that most of them offer a "free trial" so the costs to the user is usually in the \$4.95-\$5.95 range, which helps your conversion. The buyer of the product only has to pay shipping and handling to get their first bottle.

With this being a major selling point, the conversion rate on these products is higher than traditional weight loss products.

Category Four: Skin-Care & Anti-Aging

This is a very niche specific category as it usually targets women who are starting to see the affects of age on their skin. The main demographic is women over the age of 45 in most cases. With that said, there are many products that state their product helps to eliminate wrinkles and age spots.

Your goal is to find anti-aging products that compliment each other well. That way you can recommend both products on your blog and receive two sales instead of one. For example you can find an offer that helps with eliminating wrinkles, and then find a follow-up product that helps with moisturizing or some other kind of benefit.

On your site, you'll write about the true benefits for product number one, discuss how it has benefited you or someone you know (that is if you have tried the product). If you haven't then you can generalize the benefits based off of what the manufacturer of the product has stated. If you can find reviews for the product as well, you can use those as part of your pre-sell pitch.

Then after mentioning product number one, you mention product number two as an addition to their overall skin care needs. By combining the two, you are increasing your sales potential. So instead of just making \$30 on product number one, you can earn \$60 in total sales. That's providing both offers are \$30 per sale products.

What's good about the skin care market is that most of the offers also have a free trial. This means that in some cases, the buyer of the product only has to pay shipping and handling. Browse through all the CPA networks that you are a member of, and find the skin care products that offer free trials as these will have higher conversion than those that you have to pay in full.

Once you find the two products that offer free trials, these will then be the offers you promote on your site or blog.

Category Five: Insurance Related Offers

People are always looking for good deals on insurance. Due to this, this market can also be a good money maker for CPA offers. It doesn't take much for a person to complete a CPA offer that relates to insurance, especially the car insurance market. In most cases, all that is required is a name, address, email address and telephone number and you are paid for the lead.

The leads for insurance offers ranges from \$9 all the way up to \$30, it all depends on how much information is needed on the form, and the type of insurance offer. In general, auto insurance leads pay much lower than health insurance leads. An average car insurance lead will pay you around \$9 but a health insurance lead can pay you \$30 per lead.

The reason for this is car insurance leads are easier to fill out, while health insurance leads are usually more in depth and require more information. If you are looking for a bigger conversion then you should stick with car insurance, as it's usually no obligation leads and doesn't require much from the user to submit.

You'll also find that the car insurance leads are more geared towards auto warranties. These offers are basically targeting users who have expired warranties on their older vehicles but still require coverage. Your site should discuss the importance of car warranties and focus on older vehicles. Once you've done discussed on your site the pros of getting a new auto warranty

then you can introduce them to the auto warranty offer that you are promoting.

Your conversion ratio will be much higher when you go about it this way, than just setting up a random site and having auto warranty ads within it. Every offer you promote should be targeted.

Creating Sites Based Off Of CPA Offers

One of the most profitable ways of making money from CPA is to create niche targeted websites. Earlier I touch briefly on creating blogs and targeting your blog to your CPA offers, I'm going to now focus on that in more detail.

As usual, my recommended script for creating these sites is Wordpress. Now before we proceed to setting up Wordpress and creating the site, we need to take a look at the inventory of the CPA companies. Log into your CPA networks and go through the offers available.

What you are doing is looking for offers that pay well, have good affiliate banners and images that you can use on your site, along with having a good landing page. For the sake of an example, let's say that we decided we wanted to promote an offer that promotes weight loss.

We review the offers in the weight loss category, and we've decided that an "Acai Berry" product is the one we'll select. In some networks you may have more than one "Acai Berry" product available, so we select the one with the best landing page and highest pay out that offers a free trial.

We have now selected a "niche" which is weight loss, and a product which is an "Acai Berry" product. It's now time to dig deeper into what we'll be talking about on the blog that we are about to setup. To find topics to discuss we need to do some keyword research.

There are a variety of tools that you can use for your keyword research, but there are two main tools that I like to use.

Google Keywords External Tool

https://adwords.google.com/select/KeywordToolExternal

Free Word Tracker

http://freekeywords.wordtracker.com/

By utilizing these tools you can come up with a variety of keyword related topics that you can talk about on your blog. The purpose of the keyword research is to also give your blog the chance to rank high in the search engines under a variety of long tail keywords.

In our "Acai Berry" example, we input the keyword "Acai Berry" into both the Google Keywords External Tool and Free Word Tracker. We then analyze the results.

Based on the results we'll then take a few of the long tail keywords, which are keywords that have a higher chance of achieving top rankings, along with more "buyer" oriented keywords. A "buyer oriented" keyword is usually associated with a product name.

For example, when I searched for "acai berry" among the results were "acai berry" products that were available for sale. These specific product names are what I call "buyer oriented". It means these people are looking for a specific product and more than likely if that product can be shown in a positive light, they'll be inclined to buy.

A non buyer keyword would be "acai berry research". The people who search for that keyword may buy your product, but they may just be looking for more information on "Acai Berry" in general. What you want to target with your blog are those keywords where people are looking to take action.

If you wanted to take this a step further you can narrow your keyword research even further by using the keyword "buy acai berry" this way you are presented with the keywords people are using that want to buy the product now. By focusing on the "buy" keyword in front of the product category, you are getting the people who are ready to buy.

Another tip is to simply replace the word "buy" with "purchase" and you'll find another set of people who are ready to buy. You can also input the word "review" and you'll find people who are

looking for feedback, and these people can turn into buyers as well.

Now that you've got your keywords, then the next step is to register a keyword rich domain name that includes the keyword of your niche. In this case the niche is "acai berry" so you would want to register a keyword with the keywords "acai berry" at the beginning of the domain name.

Once you've registered the domain name, you can now begin to setup Wordpress and start writing or posting articles that cater specifically to the keywords you have researched. If one of the keywords researched was "best acai berry to buy" then that should be the title of your post, along with providing a short article about the topic. Of course the "best acai berry to buy" that you would be recommending is your CPA offer.

You do this for all your "buyer keywords" and you'll have a blog that focuses on long tail keywords specific to buyers who are going to be interested in the CPA offer that you are promoting. This is the best way to go about creating sites that are based off your CPA offers.

This same technique can work for every CPA product that you will be promoting. Your goal is simply to research CPA products, find buyer keywords that relate to your product, register keyword rich domain name, and post articles on your blog that are based off your keyword research.

If you can follow this simple guideline you can create a network of blogs that promote a variety of your CPA offers. This way you will have a blog for every CPA offer you promote. It's important that you do it this way, instead of packing all your CPA offers on one blog. Each site needs to be tailored to your specific CPA offer.

I've had the most success with this approach, and it's one of the fundamentals of building sites that are specific to your CPA offers.

Writing Articles For CPA Profits

Another great way of making solid profits from CPA offers is by writing articles and submitting them to article directories. My focus with my article writing has always been ezinearticles.com since they generate the most traffic out of all the directories. That's not to say that you cannot have good success with others, it's just that it's my personal favorite.

We've already gone through the process of selecting a CPA product, so I'm assuming at this stage you'll know what offer you would like to promote. To keep the examples uniformed, I'm going to go with "Acai Berry" again as the example CPA offer. Using the same keyword research that we've done previously, we would now have a set of keywords that we would want to target, and the articles we'll be writing will be based off these keywords.

By default, you can only submit a maximum of 10 articles to EzineArticles.com when you register your first account. You should write ten high quality articles that focus on your major keywords and submit them to EzineArticles.com. That should be your first step.

You need to keep in mind that your resource box needs to be targeted to your CPA product. For example, your article discusses

the "benefits of acai berry" then in your Resource Box, you'll have text "soft promoting" your CPA offer. I mentioned "soft promoting" since you do not want it to sound like a blatant infomercial. Instead make it appear more as a recommendation.

It's best to not direct link to the CPA offer, but instead you can create a frame box for the offer that re-directs off your actual website. I've posted an example of how the frame box code can appear below.

```
<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.01//EN"
  "http://www.w3.org/TR/html4/strict.dtd">
<html>
<head>
 <title>Your CPA Offer Title</title>
 <META name="description" content="CPA Offer
Description"><META name="keywords" content="CPA offer
keywords">
</head>
<frameset rows="100%,*" border="0">
 <frame src="http://youractualcpaofferlinkgoeshere.com"</pre>
frameborder="0" />
 <frame frameborder="0" noresize />
</frameset>
<!-- pageok -->
```

In this code pasted above, this is "masking" and "framing" the CPA offer. The person visiting your site will still see your domain as the site they are browsing but it's actually within a frame that is not visible, therefore masking the offer. Behind the scenes, your affiliate offer is loaded through a frame re-direct.

This should be done for all your links within the article directories. You are allowed two links in your resource box, so one can be to your "main blog" site that utilizes the creating sites for CPA offers method, and the second link will point to your CPA offer but using the masked page mentioned above.

The code above, you would basically save as a page on your actual blog site. For example it can be acai-berry.html which is a page off your main blog site.

With your ten articles written for EzineArticles.com, then the next step is to write ten more articles, but this time these articles will be submitted to the other directories. You can mass submit these articles to as many directories as you want. Just ensure that these ten articles differ from the ones you submitted to ezinearticles.com.

You can use the software below by Brad Callen for mass article submission. Currently it is free to download.

http://directorysubmitter.imwishlist.com/

Use the software above to mass submit your ten articles and ensure that your resource box is set to have two backlinks. One backlink to your main blog site and one backlink that points directly to your CPA offer that is based off your main site.

You repeat this process for every CPA offer niche that you have. By utilizing this technique you are giving link juice to your niche CPA offer blogs, along with being able to achieve a few sales by direct linking to your CPA offer through a frame re-direct.

It's a great way to utilize the power of article promotion.

Another tip that is very important is to review the top articles and authors within the niche you are promoting. For example if your offer is "acai berry" then your niche maybe "weight loss" so you would want to review the top authors in that category along with the top articles in that category to follow what they are doing to ensure you receive as much views as possible.

If you write your articles targeted to specific buyer and long tail

keywords, there is a good chance your article can rank in the top ten under those specific keywords.

To further increase your chances of your articles ranking high, you can take it a step further by social bookmarking each article you submit. The easiest free way of going about social bookmarking is to use the site below:

http://www.socialmarker.com

Creating Review Sites For CPA Profit

One of the more popular ways of making money with CPA is to create review based sites. These sites act as a way of recommending a product. This is done by actually researching the various products you will be promoting and conducting keyword research to see how many people are searching for a review on the particular product.

For example if you are promoting a product called "Acai Berry Blast" then your site would be setup to write a review for that product along with other "Acai Berry" products. Your entire site is geared around writing reviews based on the main niche, which in this case is "Acai Berry".

That's basically what review sites are all about. Your goal is to find at least three products within the niche, and rate and review the three products. Of course, your CPA offer product should be ranked the best among the three products. The review needs to appear as natural as possible, so you do not over hype any of the products or totally belittle any of the products. You try to sound as objective as possible while pointing out the pros and cons of each product.

Once you've finished with your review, now you'll have a site that provides what the people are searching for, which is reviews on specific products. There are scripts you can use to set this up,

but for ease of use, you can simply use Wordpress again to create these review sites.

You can also simply create a simple HTML template for the review site as well, since the site will just be based on these reviews and nothing more. Just remember that after reviewing all the products, that you then give a final conclusion and list your recommended product which will be your CPA offer.

Example Review Sites

These are some sites that are using the "review method" of creating review sites to convert CPA offers. These sites were live at the writing of this eBook and may have changed since then.

http://www.acaireviewed.com/

This site reviews 5 acai berry products. This shows how you can model your site by more or less reviewing 5 products, but I would recommend that you use a much cleaner template, along with having the border of the images not be framed.

http://www.acaiberryjuicing.com/acai-reviews.php

This site is a bit nicer than the one above; it also reviews the top five acai berry products. Each product is an affiliate product so no matter which product is selected they are paid a commission.

As you can see these review sites are geared towards having one

product listed as a superior product. In most cases, the product

that is listed as the number one product is the one that has the

highest commission. From what I noticed it's usually ranked

based on the payout.

When you build your review site, you can set it up however you

wish. You could even try each product and write honest reviews

based on your use of the product or you can set it up like these

websites where the review is based on what the manufacturer

has stated. It's up to you which direction you would like to take

it.

Other ways users have tried to raise their conversion rate with

CPA offers is by using a slightly varying tactic of the review

technique. Instead of writing review comparison, they setup a

site based off a "user's experience" with a product.

Example site: http://sarasweightloss.org/

That blog is setup as a user testimonial site for a CPA product.

Profiting From CPA Offers Using PPC

When you are setting up a PPC campaign for promoting CPA offers it can be a hit or miss depending on the campaign being promoted. That's why it's going to be critical that you do some split tests when promoting your CPA offers, as some offers will convert while others may bomb.

The first network that I like to test my offers with is <u>Google</u>

<u>Adwords</u>. It's fast and easy to get setup, and you could start
seeing conversions quickly if you have a winning campaign. The
most important aspect though of your PPC campaign will be how
much you pay per click for your ad and this will be based off your
niche.

If we try the example like before which was "acai berry" then the competition in that niche for PPC is fierce, so to get any exposure you will need to be prepared to place a high bid. The bid range for that keyword can range from \$1-4 per click on average. Your bid amount though can drop if you utilize the "buyer keywords" as mentioned earlier in the report.

The keywords that focus on specific product names will usually have a lower per click rate than the "generic" terms. The searches maybe less but the per click rate will be lower and

should be less competition in general. Your main competition will perhaps be from those trying to promote the product as well.

For Google Adwords PPC it is best to use the Google Keyword External Tool, you'll find keywords with a low CPC that are still receiving enough traffic to warrant bids. Your goal will be to get as many of these keywords as possible, and when combined these keywords can give you enough traffic to generate a good income from your CPA offers.

For example if you are promoting an email submit offer about free movie tickets, then why not research the top movies coming out in the next few months and place bids on the keywords related to those movies. There are sites where you can review the upcoming movies and place bids on those keywords and receive targeted traffic.

The CPC will be low and the conversion can be high and since your CPA offer is about getting free movie tickets and it's targeted to your niche.

When you create your ads for PPC with Google it is best to have your ad units tightly knit together in terms of the keywords. Do not stuff each ad group with a bunch of keywords that do not relate to each other.

For example you take your main ad group keyword, which in this

case we'll say is "buy acai" and within that ad group all the words will be about "buy acai". You can have keywords such as "buy acai online" or "buy acai supplements". The ad group would have these types of ads within the group under that main keyword term. You'll also create a variety of ads within the group to match the keywords.

Finally, once your ad groups are targeted and created, the landing pages for each of your ad groups need to be relevant. This means that for best results and to achieve a high quality score from Google, that your landing page be setup to target the keywords within your ad group. The more targeted your landing page is to your ad group, the better your quality score will be for your Google PPC campaign.

Keep in mind that with your quality score, it means in the long run your cost per bid will drop, which is the ultimate goal. You want to pay as little as possible for the traffic you receive, so you'll need to make the extra effort to keep your ad groups targeted along with your landing pages.

Keep testing your campaigns, and eliminate the ad groups that are not performing or having a poor CTR. If you keep ads with poor CTR (Click Through Ratio) it will had an adverse effect on your entire campaign, so you will want to continue to tweak your ads until you've reached an optimal CTR.

Always remember that with PPC it's not a set and forget method until you've truly have a winning ad. To achieve this it will take testing, you'll have some winners, and you'll have some losers. This information is primarily for Google, but it can work the same in the other ad networks as well.

Microsoft Adcenter

Often over looked, but <u>Microsoft Ad Center</u> can provide you with a solid return on your investment as well. Usually the CPC (Cost Per Click) is lower with Microsoft than Google. With that said, the traffic is also a bit lower, so you'll have to take the pros with the cons. I believe strongly though that you can find quite a few buyers with Microsoft, so you should give them a try with your CPA offers.

The same principles apply regarding grouping your ads properly, as this is also wise to do for organization purposes. By grouping your ads based on set keywords and landing pages, you are able to better target what keywords are winners and which are duds.

The keyword research for Microsoft PPC should be done entirely using their internal tool. Do not use Google's tool, as the numbers will be inflated. Use the data that Microsoft provides as it will give you a more accurate expectation regarding the amount of traffic you can expect to receive.

Before you start on any campaigns research the companies that are placing bids on the keyword terms that you are interested in placing a bid on, so that you can analyze your competition.

Review exactly what they are offering and how you can ensure that your offer stands above what they are offering.

Keep in mind that you do not have to get into a bidding war for the number one position to receive a good CTR, but it's the title of your ad that will be the most important. From experience asking a question and ensuring that the keyword being searched is in your title will increase your CTR and relevancy.

You need to give the user a reason to click on your ad and ensure that the reason is fulfilled on your landing page. If your offer does not live up to the title, then your conversion rate will suffer. So above all else, your title, and your landing page need to go hand in hand. The title and body description of your ad entices the user to click, and your landing page should deliver exactly as promised in the ad.

Yahoo Search Network

<u>Yahoo</u> is a great network to use as well for your PPC campaigns. The price can range in the middle ground when comparing it to Microsoft Ad Center and Google Adwords.

As noted you should use Yahoo's own suggestion tool for your PPC campaigns, but you'll find that the keywords that worked

with the other two networks will do well here also. Most of your research would have been done already by the time you come to Yahoo, so it's only a matter of seeing which offers appeal to Yahoo searchers.

Be sure you have a set campaign limit with Yahoo, as the money can be used up pretty quickly along with their automatic recharging. It is best that you never use your debit card with Yahoo as based on your campaign settings, they will continue to recharge your account whenever it's in danger of being "depleted", so always use a credit card, so that it doesn't affect your actual bank account.

Do not get involved in any bid wars with Yahoo advertisers, and be sure that you always have the keywords within your ad title and body when possible, as with the other networks it will help with your CTR.

As recommended with Google Adwords, you should also use a relevant landing page. This is to ensure that your keywords are accepted when reviewed manually. Some of the search editors deny users based on their landing pages not being relevant to the keywords they are bidding on, so always ensure that your landing pages are highly relevant towards your keywords.

It should also go without saying that you will need to track your

campaigns. Keep the campaigns that are performing well, and eliminate the deadbeat keywords.

Promoting CPA Offers With Craigslist

Many marketers say that Craigslist is dead for internet marketing, but I beg to differ. There is still great potential for making good money with CPA using Craigslist. You just need to be creative with how you go about marketing your campaigns.

Of course, if you spam Craigslist with hundreds of ads per day, then you'll be banned and you won't make any money. If you instead post select ads within 2-3 cities then you can still make good money with Craiglist.

Craigslist can be used to market to jobseekers. The way you can go about this is finding CPA offers that offer legitimate job opportunities. I've found CPA offers in networks for commission based sales opportunities. You can post these types of ads on Craigslist in the sales jobs section of the particular city.

Let's say you found a CPA offer that pays you \$3.75 for every job application. There is such an offer right now on NeverBlue.com at the time of writing this report. If you formulate your post in a professional manner, you can have many people applying for the job. The best way to do this is to NOT post a direct link to the CPA offer on Craigslist.

Instead formulate your job ad in a similar manner to all the job opportunities within your selected city. Review all the jobs, and write your ad accordingly. Once you've written your ad, make sure that all replies go to an email address you created specifically for this job offer. Have your real email address hidden so that they have to use the Craigslist.org generated address.

You'll start to receive quite a few replies to your job offer. With each reply craft a simple message that is personalized with the user's name. So for example if the person's name is John, then you will state "Hello John, or Hi John" and then proceed with the actual body content of the email.

The full email could be formatted like this:

==========

Hello John,

Thank you for your interest in our sales position. Please fill out the official application form at our job site located at the link below. One of our representatives will be contacting you shortly upon submission.

http://yourcpaoffersite.com/jobsite.html

We look forward to working with you.

Best Regards,

Your Name

YourSite.com

==========

Now for this offer you will want to "Mask" the CPA offer just like you did with article promotion as mentioned earlier. You'll create a masked page with a frame re-direct to the job application and that is the URL you would be providing the job applicant.

You will see quite a bit of conversions when going about CPA marketing on Craigslist in this fashion. You can perhaps average 10 job applications a day per city if you post your ad at the right time. It can significantly add up if you are able to get a friend or family member in another part of the country to post a couple ads in their city for you as well; it literally only takes 5 minutes or less to post three ads.

Again, it's important that you do not SPAM craigslist with these ads. Instead post 2-3 ads per day in 2-3 different cities, and then have any family members or friends post 2-3 ads as well in different cities as a favor. By simply doing this you can accumulate some extra income through Craigslist.

You'll also find people offering to post your ad on Craigslist for a

set fee. Before selecting anyone to do this, always get a test done first as you do not want to waste money on having some one post for you and then the ads never appear or worse they take your money and run.

Another way of promoting your ads on Craigslist is to market to real estate owners. You can post an ad in the "Real Estate Wanted" section and have sellers contact you directly regarding their property that they have for sale. When a person provides you their listing, then you direct them to your CPA offer. There are quite a few "We Buy Houses For Cash" type CPA offers.

By replying to the email of the seller with a link to your CPA offer about selling their house for quick cash, you can get quite a few conversions. You would setup this campaign in a similar fashion to the job offer.

The ultimate goal here is to get them contacting you and not the other way around. The more sellers you can have contact you the more money you'll make, it's really that simple. As with the job offer do not post a link to your website publicly on Craigslist. The reason we want to stay away from this is due to Craigslist community quickly flagging ads.

Anyone can flag your ad on craigslist, and quite a few times it's your competition that is causing your ad to magically disappear from the listings. Therefore it's best to simply have the interested

parties contact you via email for more details on your offer.

Once you get the hang of this, you'll be able to search through your CPA network offers, and match offers to the categories within Craigslist. You'll then be able to vary your ads each day based on what particular offer you are promoting.

Do not overlook this option; it can easily bring you in \$500-\$1000 per month even when done on a small scale. The hardest part is getting your ads to "stick" and if you follow what I've mentioned your ads should remain active without a problem.

Promoting Offers With Social Networks

Myspace and Facebook both started as a way for people to keep in touch with their friends, family, meet new people and basically for people to network with each other. With millions of people being members of these two social networks, it's become somewhat of a gold mine for marketers.

Both Facebook and Myspace have developed advertising platforms that now allow you to market your offers to their audience. By opening up their platforms to advertisements people can now target their offers to specific audiences.

With Myspace, you can get started pretty easily.

https://advertise.myspace.com

The above link takes you directly to Myspace's advertising program. You can get started for as little as \$25 and start driving targeted clicks to your CPA offers.

Before you rush off and start your campaign, you should first take note that the audience for Myspace tends to be a younger audience, so it maybe harder to sell them on actual products where they have to "spend money". Therefore when going through your CPA offers, its best that you focus on offers that match Myspace's audience.

Since you can select the demographics, you can even target the older folks on Myspace, that way you can target those who are more willing to "spend money". From my experience I would only market products where you have to spend money to those over the age of 30, especially if you're going to be promoting weight loss related CPA offers.

Another tip for Myspace is that you want to come original with your campaign. Your ad should be setup in such a way that it feels like you are talking directly to the person viewing the ad.

Do not make it into a pitch such as "Lose 10lbs in 2 Days" but instead you can say "Are You Struggling To Lose Weight?" This is a more effective title, and in the body of the message you would highlight that you've been there as well, and mention that you found a product that worked well for you.

That ad can be pretty efficient on Myspace.

The same goes for Facebook as well.

http://www.facebook.com/advertising/

The link above is for Facebook's advertising system. You can get started immediately, but there is a delay with the approval system. You have to wait for your ads to be approved by ad

manager.

The best way to figure out what types of ads are being accepted on Facebook is to actually log into your facebook account and review the ads being displayed. It's very possible that you'll see a few CPA offers being promoted, and since Facebook is so large, you can directly compete for a piece of the pie by promoting that same offer.

It's very important that your ad is very enticing, since Facebook places a lot of relevance on CTR. If your ad is having a good CTR then they'll show your ad more often. If they show your ad to thousands of people, and it's not receiving any clicks, your ad maybe buried. This means fewer impressions, which by default will result in little to no clicks.

Therefore it will be crucial that the ad you create is very thought provoking and really enticing enough that the user will want to review what you have to offer. A lot of campaigns for good offers die quickly due to having a poor title, so take the time to review the offers you are seeing each day. If you see the same ad popping up often, it may mean that the title works, the offer is converting, and therefore you can duplicate it.

Closing Statements

We've now reached the end of the report, but it should be looked upon as a new beginning, as you now have the tools to get started with CPA. Do not overlook the strategies mentioned in this report. As simple as some of them are, they are indeed effective.

Take the time to go through this eBook again to ensure that you have a clear outline of the types of offers you should target and the variety of ways you can go about targeting each campaign.

CPA is here to stay, and people are making a lot of money using the methods outlined in this report. The difference between those who are making money and those who are not, is simple. It's people who take action that make the money. The ones who put forth the effort, and actually go out and try the methods instead of placing what they've just read on the "back burner" for another day.

Do not do that, go out and actually start joining the CPA networks, re-read the tips about getting accepted into the networks. Once accepted, move forward with selecting campaigns and creating sites based around those campaigns. It's

only when you take initiative that you'll start seeing results.

I encourage you now to get started and I wish you all the best!

Sincerely,

YOUR NAME

